

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

Accountancy

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90881	AC 611 HB1	Financial Acctg Problems I	M	05:00pm	07:20pm	3.0	Speros	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
90882	AC 611 HB2	Financial Acctg Problems I	M	07:30pm	09:50pm	3.0	Speros	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
90883	AC 612 HB1	Financial Acctg Problems II	T	05:00pm	07:20pm	3.0	Krishnan	Pre-Req: AC 611. Hybrid Course
90884	AC 621 HB1	Cost Accounting	R	05:00pm	07:20pm	3.0	Freed	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
90885	AC 730 HB1	Bus Process & Syst Assessment	T	05:00pm	07:20pm	3.0	Fedorowicz	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
90886	AC 730 HB2	Bus Process & Syst Assessment	T	07:30pm	09:50pm	3.0	Fedorowicz	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
90887	AC 731 100	Advanced AIS	R	07:30pm	09:50pm	3.0	Beveridge	Pre-Req: AC 730
90888	AC 741 HB1	Financial Statement Auditing	R	05:00pm	07:20pm	3.0	Pepe	Pre-Req: AC 611 & Pre-or Co-req AC 730 for MSA students; GR 524 (or PF503) & Pre or Co-req AC 730 for non-MSA. Hybrid Course
90889	AC 741 HB2	Financial Statement Auditing	R	07:30pm	09:50pm	3.0	Pepe	Pre-Req: AC 611 & Pre-or Co-req AC 730 for MSA students; GR 524 (or PF503) & Pre or Co-req AC 730 for non-MSA. Hybrid Course
90890	AC 742 100	IT Auditing	W	07:30pm	09:50pm	3.0	Gray	Pre-Req: AC 741
90891	AC 744 100	Internal Auditing	T	07:30pm	09:50pm	3.0	Gray	Pre-Req: AC 611 for MSA students; GR 524 (or PF 503) for non-MSA.
90892	AC 750 HB1	Federal Income Taxation	W	05:00pm	07:20pm	3.0	McConville	Pre-Req: None Not open to students who have taken TX 601 or are required to take TX601. Hybrid Course
90893	AC 750 HB2	Federal Income Taxation	W	07:30pm	09:50pm	3.0	McConville	Pre-Req: None Not open to students who have taken TX 601 or are required to take TX601. Hybrid Course
90894	AC 754 HB1	Accounting for Income Taxes	T	05:00pm	07:20pm	3.0	Noga	Pre-Req: AC 612 (and AC750 for MSA students or TX 603 for MST students). Hybrid Course
90895	AC 772 100	Principles of Fraud Investigat	M	05:00pm	07:20pm	3.0	Beveridge	Pre or Co-Req: AC 611 or equivalent
90896	AC 773 100	Fraud and Forensic Accounting	R	05:00pm	07:20pm	3.0	Beveridge	Pre-Req: AC 611 or equivalent. Recommended: AC 612 or equivalent
90897	AC 793 HB1	Prof Acting Research & Policy	W	05:00pm	07:20pm	3.0	Krishnan	Pre or Coreq: AC 612, AC 730, AC 741. Hybrid Course

Computer Information Systems

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90898	CS 603 100	Object-Oriented Applic Develop	W	05:00pm	07:20pm	3.0	Lucas	Pre-Req: None
90899	CS 603 HB1	Object-Oriented Applic Develop	W	07:30pm	09:50pm	3.0	Rude	Pre-Req: None Hybrid Course
90900	CS 605 100	Data Mgt & SQL for Analytics	R	07:30pm	09:50pm	3.0	Garfield	Pre-Req: None
90901	CS 605 1DA	Data Mgt & SQL for Analytics	T	11:00am	01:20pm	3.0	Ahmed	Pre-Req: None

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90902	CS 605 2DA	Data Mgt & SQL for Analytics	W	11:00am	01:20pm	3.0	Ahmed	Pre-Req: None
90903	CS 605 HB1	Data Mgt & SQL for Analytics	W	05:00pm	07:20pm	3.0	Ahmed	Pre-Req: None Hybrid Course
90904	CS 605 HB2	Data Mgt & SQL for Analytics	W	07:30pm	09:50pm	3.0	Ahmed	Pre-Req: None Hybrid Course
90905	CS 605 HB3	Data Mgt & SQL for Analytics	R	05:00pm	07:20pm	3.0	Garfield	Pre-Req: None Hybrid Course
90906	CS 607 100	Techn Infrastr of Info Systems	M	07:30pm	09:50pm	3.0	Isahagian	Pre-Req: None
90907	CS 610 100	Enterprise Architecture	M	05:00pm	07:20pm	3.0	Schiano	Pre-Req: None
90908	CS 612 100	Web-Based App Development	W	05:00pm	07:20pm	3.0	Cooprider	Pre Req: CS 603 and Pre or Co-Req: CS605
90909	CS 620 100	Global IT Project Management	T	05:00pm	07:20pm	3.0	Schiano	Pre-Req: For MSIT & MSMB - CS603 & CS610; for ELMBA/ Full Time MBA & PMBA/ Part Time MBA - GR601; For all others - instructor permission.
90910	CS 753 100	Bus Intelligence Methods & Tec	T	07:30pm	09:50pm	3.0	Xu	Pre-Req: CS 605 or IPM 652.
90911	CS 799 100	DataDriven Develop with Python	R	05:00pm	07:20pm	3.0	Babaian	Pre Req: None
90912	CS 799 1DA	DataDriven Develop with Python	R	01:00pm	03:20pm	3.0	Babaian	Pre Req: None

Finance

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90913	FI 623 100	Investments	R	05:00pm	07:20pm	3.0	Rosenthal	Pre-Req: None
90914	FI 623 1DA	Investments	W	11:00am	01:20pm	3.0	Marks	Pre-Req: None This course is restricted to students in the BS-MSF program.
90915	FI 623 HB1	Investments	M	07:30pm	09:50pm	3.0	Chinca	Pre-Req: None Hybrid Course
90916	FI 625 100	Corp Fin: Theory, Tools & Conc	M	05:00pm	07:20pm	3.0	Gupta	Pre-Req: GR 524 or PF 503. Not open to students who have completed GR525.
90917	FI 625 HB1	Corp Fin: Theory, Tools & Conc	T	07:30pm	09:50pm	3.0	Kang	Pre-Req: GR 524 or PF 503. Not open to students who have completed GR525. Hybrid Course
90918	FI 631 100	Financial Modeling	W	05:00pm	07:20pm	3.0	Shang	Pre-Req: FI 625 or (GR 525 if taken at Bentley).
90919	FI 635 100	Fixed Income Val & Strategies	T	07:30pm	09:50pm	3.0	Sultan	Pre or Co-Req: FI 623.
90920	FI 645 100	Derivatives	R	05:00pm	07:20pm	3.0	Morosan	Pre or Co-Req: FI 623.
90921	FI 650 100	Adv Portfolio Theory & Prac	R	07:30pm	09:50pm	3.0	Marks	Pre-Req: FI 623
90922	FI 735 100	Mergers and Acquisitions	M	05:00pm	07:20pm	3.0	Minnick Westerling	Pre-Req: FI625 for MSF; For all others: FI625 (or GR525 if GR 525 is taken at Bentley).

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90923	FI 751 100	Int'l Financial Mgmt	W	07:30pm	09:50pm	3.0	Sultan	Pre or Co-Req FI625 for MSF; For all others: Pre-Req: FI625 (or GR525 if GR 525 is taken at Bentley).
90924	FI 774 100	Computational Finance	T	05:00pm	07:20pm	3.0	Raman	Pre-reqq: GR 526 and FI 623

Financial Planning

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90925	FP 600 HB1	Professional Fin Plan Practice	M	05:00pm	07:20pm	3.0	Carley	Pre-Req: None Hybrid Course
90926	FP 601 HB1	Investments & Capital Accumul	T	07:30pm	09:50pm	3.0	Cosentino	Pre-Req: None Hybrid Course
90927	FP 610 HB1	Benefits, Compens & Retirement	R	05:00pm	07:20pm	3.0	Kirchner	Pre-Req: None Hybrid Course
90928	FP 620 HB1	Trusts, Gifts and Estates	M	07:30pm	09:50pm	3.0	Staff	Pre-Req: None Hybrid Course
90929	FP 705 HB1	Elder Planning Techniques	W	07:30pm	09:50pm	3.0	Weisman	Pre-Req:None Hybrid Course

General Grad Studies

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90930	GR 521D 1DA	Managerial Statistics	W	08:00am	10:20am	3.0	Gallagher	Restricted to ELMBA/Full Time MBA & MSMBA. May not be used as an elective course .
90931	GR 521P HB1	Managerial Statistics	R	05:00pm	07:20pm	3.0	Cherveney	Open to all students except ELMBA/Full time MBA, MSMBA and AOPMBA.. May not be used as an elective course. Hybrid Course
90933	GR 521P HB2	Managerial Statistics	T	05:00pm	07:20pm	3.0	Gallagher	Open to all students except ELMBA/Full time MBA, MSMBA and AOPMBA.. May not be used as an elective course. Hybrid Course
90932	GR 521P HB3	Managerial Statistics	T	07:30pm	09:50pm	3.0	Berger	Open to all students except ELMBA/Full time MBA, MSMBA and AOPMBA.. May not be used as an elective course. Hybrid Course
90934	GR 521P HB4	Managerial Statistics	W	07:30pm	09:50pm	3.0	Cherveney	Open to all students except ELMBA/Full time MBA, MSMBA and AOPMBA.. May not be used as an elective course. Hybrid Course
90935	GR 522D 1DA	Economic Environ of the Firm	M	11:00am	01:20pm	3.0	Leeth	Restricted to ELMBA/ Full Time MBA and MSMBA. May not be used as an elective course.
90936	GR 522P HB1	Economic Environ of the Firm	M	05:00pm	07:20pm	3.0	Leeth	Restricted to PMBA/ Part Time MBA, EMBA, MSA, MSBA, MSF and MSMA. May not be used as an elective Hybrid Course
90937	GR 522P HB2	Economic Environ of the Firm	R	05:00pm	07:20pm	3.0	Bikhazi	Restricted to PMBA/ Part Time MBA, EMBA, MSA, MSBA, MSF and MSMA. May not be used as an elective Hybrid Course
90938	GR 522P HB3	Economic Environ of the Firm	R	07:30pm	09:50pm	3.0	Bikhazi	Restricted to PMBA/ Part Time MBA, EMBA, MSA, MSBA, MSF and MSMA. May not be used as an elective Hybrid Course

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90940	GR 523P HB2	Marketing Management	R	07:30pm	09:50pm	3.0	Aylesworth	Restricted to PMBA/ Part Time MBA, EMBA, MSBA & MSMA. May not be used as an elective. Hybrid Course
90941	GR 524D 1DA	Accounting for Decision Making	T	02:00pm	04:20pm	3.0	Feldmann	Restricted to ELMBA/ Full Time MBA and MSMBA. May not be used as an elective course.
90942	GR 524P HB1	Accounting for Decision Making	W	05:00pm	07:20pm	3.0	Feldmann	Restricted to PMBA/Part Time MBA, EMBA & MSF. May not be used as an elective course. Hybrid Course
90944	GR 525P HB1	Fin Statement Analysis for Dec	W	05:00pm	07:20pm	3.0	Gupta	Pre-Req: GR 521 (or PPF 501) and GR 524 (or AC611 or PF503). Restricted to EMBA, PMBA/ Part Time MBA, MSA & MSBA. May not be used an elective course. Hybrid Course
91016	GR 601 AL1	Strategic IT Alignment				3.0	Gogan	For PMBA: GR 521, GR 522, GR 523, GR 524, GR 525. This course runs Nov 5- Dec 16. This class meets synchronously Tuesday evenings 7:30-9 Nov 13, 27 and Dec 11. Core for AOPMBA cohort beginning Spring 2018.
90946	GR 601P HB1	Strategic IT Alignment	M	07:30pm	09:50pm	3.0	Gogan	Pre-Req: GR 521 (or PPF 501), GR 522 (or PPF 502), GR 523 (or PF 506), GR 524 (or PF 503) & GR 525 (or PF 504). Course restricted to EMBA & PMBA/Part Time MBA.
90949	GR 602 AL1	Business Process Management				3.0	Murphy	Pre-Req: For EMBA & PMBA/ Part Time MBA : GR 521 (or PPF 501), GR522 (or PPF 502), GR523 (or PF 506), GR 524 (or PF 503) & GR 525 (or PF 504). Course restricted to EMBA & PMBA/ Part Time MBA. Open to MSBA, MSHFID & MSIT with IPM Dept Chair permission. This course runs Nov 5- Dec 16 This class meets synchronously Wed evenings 7:30-9 Nov 14, 28 and Dec 12. Core for AOPMBA cohort beginning Fall 2018.
90947	GR 602D 1DA	Business Process Mgt	R	11:00am	01:20pm	3.0	Purao	Course restricted to ELMBA/ Full Time MBA and MSMBA.
90950	GR 602P HB1	Business Process Mgt.	W	07:30pm	09:50pm	3.0	Purao	Pre-Req: For EMBA & PMBA: GR 521 (or PPF 501), GR522 (or PPF 502), GR523 (or PF 506), GR 524 (or PF 503) & GR 525 (or PF 504). Course restricted to EMBA & PMBA/ Part Time MBA. Open to MSBA, MSHFID & MSIT with IPM Dept Chair permission. Hybrid Course
90951	GR 603 AL1	Leading Responsibly	SU S	09:00am 09:00am	05:00pm 05:00pm	3.0	Stewart	Course restricted to AOPMBA & PMBA/ Part Time MBA and MSHFID students. MSBA students may enroll with instructor permission. Course runs Aug 27-Sep 23 Online intensive class with three meetings at Bentley Sept 8,9 & 22 from 9am-5pm. Core for AOPMBA cohort beginning Fall 2018.
90952	GR 603D 1DA	Leading Responsibly	T	11:00am	01:20pm	3.0	Adams	Course restricted to ELMBA/ Full Time MBA and MSMBA.
90953	GR 603P HB1	Leading Responsibly	M	05:00pm	07:20pm	3.0	Weiss	Course restricted to PMBA/Part Time MBA and MSHFID students. MSBA students may enroll with instructor permission. permission. Hybrid Course

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90954	GR 604D 1DA	Global Strategy	M	02:00pm	04:20pm	3.0	Hoffman	Pre-Req: GR 521,GR 522,GR 523,GR 524,GR 525,GR 601, & GR 602 Course restricted to ELMBA/ Full Time MBA and MSMB. MSMB.
90955	GR 604P HB1	Global Strategy	W	05:00pm	07:20pm	3.0	Edelman	Pre-Req:GR 521 (or PPF 501), GR 522 (or PPF 502), GR 523 (or PF 506), GR 524 (or PF 503), GR 525 (or PF 504), GR 601 (or GS 601), GR 602 (or GS 602). Course restricted to EMBA & PMBA/ Part Time MBA. Hybrid Course
90956	GR 606 AL1	Designing For The Value Chain				3.0	Markus	Pre-Req: GR602P. Restricted to AOPMBA & PMBA/Part Time MBA students. This course runs Sept 24- Nov 4. This class meets synchronously Wed evening 7:30-9 Sept 26, Oct 10 and 31. Core for AOPMBA cohort beginning Spring 2018.
90957	GR 606P HB1	Designing For The Value Chain	T	05:00pm	07:20pm	3.0	Markus	Pre-Req: GR602P. Restricted to PMBA/ Part Time MBA. Hybrid Course
90958	GR 645 AL1	Law, Ethics & Social Respons.				3.0	Thomas	Not open to students who completed LA 720. This course runs Sept 24- Nov 4. This class meets synchronously Thursday evenings 7:30-9 Sept 27, Oct 18 & Nov 1. Core for AOPMBA beginning Fall 18.
90960	GR 645D 1DA	Law, Ethics & Social Responsib	W	11:00am	01:20pm	3.0	Pasciuto	Course restricted to ELMBA/ Full Time MBA and MSMB. Not open to students who took LA720.
90961	GR 645P HB1	Law, Ethics & Social Responsib	T	07:30pm	09:50pm	3.0	Kelman	Restricted to PMBA/ Part Time MBA. Not open to students who took LA720. Hybrid Course
90962	GR 735D 1DA	Corporate Immersion	W	02:00pm	04:20pm	3.0	Flynn	Pre-Req: GR 523, GR 524, & GR 525. Course restricted to ELMBA/ Full Time MBA & MSMB.

Graduate Career Development Intensive

GCDI 501 Grad Career Development Intens I

GCDI courses are non-credit workshops designed to help graduate students craft their graduate level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781-891-2164 or Career_Services@bentley.edu.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
91041	GCDI 501 100	Grad Career Develop Intens I	R	02:00pm	03:20pm	0.0	Amello	GCDI courses are non-credit workshops designed to help graduate students craft their graduate-level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781.891.2164 or Career_Services@bentley.edu . Meetings: Sept. 13, 20, 27; Oct. 4, 11, 18 Restrictd to Full time MBA, MSMB, MSHFID and MSIT students.
91042	GCDI 501 200	Grad Career Develop Intens I	W	11:00am	12:20pm	0.0	Andrews	GCDI courses are non-credit workshops designed to help graduate students craft their graduate-level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781.891.2164 or Career_Services@bentley.edu . Sept. 12, 19, 26; Oct. 3, 10, 17

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
								Restricted to MSA, MSAA, MSF, MSFP MSHFID, MSIT, MSMA, MSMB and MST students.
91043	GCDI 501 300	Grad Career Develop Intens I	W	02:00pm	03:20pm	0.0	Aiken	GCDI courses are non-credit workshops designed to help graduate students craft their graduate-level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781.891.2164 or Career_Services@bentley.edu . Meetings: Sept. 12, 19; Oct. 3, 10, 17,24 Restricted to MSBA students.
91044	GCDI 501 400	Grad Career Develop Intens I	R	02:00pm	03:20pm	0.0	Aiken	GCDI courses are non-credit workshops designed to help graduate students craft their graduate-level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781.891.2164 or Career_Services@bentley.edu . Meetings: Sept. 13, 20, 27; Oct. 4, 11, 18 Restricted to MSBA students.
91045	GCDI 501 500	Grad Career Develop Intens I	F	11:00am	12:20pm	0.0	Boni	GCDI courses are non-credit workshops designed to help graduate students craft their graduate-level career development toolbox in their first year for internship and job search success. For questions, please contact the Graduate Career Services Office at 781.891.2164 or Career_Services@bentley.edu . Meetings Sept. 14, 21, 28; Oct. 5, 12, 19. Restricted to MSA, MSAA, MSF, MSFP, MSMA and MST students.

Human Factors in Info Designs

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90963	HF 700 HB1	Foundations in Human Factors	M	05:00pm	07:20pm	3.0	Gribbons	Program Director approval required for all except MSHFID & MSIT & MSMB. Hybrid Course
90964	HF 710 HB1	Managing User Cent Design Team	R	05:00pm	07:20pm	3.0	Ericson	Program Director approval required for all except MSHFID, MSIT & MSMB. Hybrid Course
90965	HF 725 1CA	User Exper Leadership & Mgmt	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Dickenson	Program director approval required for all students except MSHFID or MSIT or MSMB. This course meets 9am-5pm in California Fri, Sat & Sun Oct 26, 27 & 28 and Fri & Sat Nov 30 and Dec 1. Hybrid Course.
90966	HF 730 HB1	Visualizing Information	T	07:30pm	09:50pm	3.0	Ericson	PREQ: Program Director approval required for all except MSHFID, MSBA, MSIT & MSMB. Hybrid Course
90967	HF 740 1CA	Information Architecture	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Almquist	Pre-req: Program Director approval required for all except MSHFID or MSIT or MSMB. This course meets 9am-5pm in California 9am- 5pm Fri, Sat & Sun Sept 7-9 and Fri & Sat Oct 5 &6. Hybrid Course.
90968	HF 750 HB1	Testing & Assessment Programs	T	05:00pm	07:20pm	3.0	Virzi	Program Director approval required for all except MSHFID, MSIT & MSMB. Hybrid Course

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90969	HF 751 HB1	Measuring the User Experience	W	05:00pm	07:20pm	3.0	Tullis	Pre-Req: HF 750. Note: Program Director approval required for all except MSHFID, MSIT & MSMB. Hybrid Course
90970	HF 765 HB1	Emerging Interfaces	M	07:30pm	09:50pm	3.0	Hubscher	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMB. Hybrid Course
90971	HF 770 HB1	Prototyping Interaction Design	W	07:30pm	09:50pm	3.0	Yang	Program Director approval required for all except MSHFID, MSIT & MSMB. Hybrid Course
90972	HF 780 HB1	Field Methods in HCI	R	07:30pm	09:50pm	3.0	Karis	Program director approval required for all students except MSHFID or MSIT or MSMB. Hybrid Course

Information & Process Mgmt

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90973	IPM 652 HB1	Managing with Analytics	M	05:00pm	07:20pm	3.0	Marabelli	Pre-Req: None Hybrid Course
90974	IPM 652 HB2	Managing with Analytics	M	07:30pm	09:50pm	3.0	Marabelli	Pre-Req: None Hybrid Course
91052	IPM 652 HB3	Managing with Analytics	R	07:30pm	09:50pm	3.0	Marabelli	Pre-Req: None Hybrid Course

Law

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90975	LA 715 HB1	Int'l Business Law	T	05:00pm	07:20pm	3.0	Colagiovanni	Pre-Req: None Hybrid Course

Management

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90985	MG 630 HB1	Emotionally Intelligent Leader	M	05:00pm	07:20pm	3.0	Nurick	Pre-Req: None Hybrid Course
90986	MG 635 HB1	Negotiating	M	07:30pm	09:50pm	3.0	Starner	Pre-Req: None Hybrid Course
90987	MG 645 AL1	Leading Change	SU S	09:00am 09:00am	05:00pm 05:00pm	3.0	Adams	Pre-Req:None Course runs Aug 27-Sep 23. Online intensive class with three meetings at Bentley Sept 8,9 & 22 from 9am-5pm. Leadership elective for AOPMBA cohort beginning Spring 2018.
90988	MG 645 HB1	Leading Change	R	07:30pm	09:50pm	3.0	Kerber	Pre-Req:None Hybrid Course
90989	MG 651 HB1	Project Management	W	07:30pm	09:50pm	3.0	Ledoux	Pre-Req:None Hybrid Course
90990	MG 704 HB1	Management Consulting Skills	T	07:30pm	09:50pm	3.0	Kerber	Pre-Req: None. Hybrid Course

Marketing

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90991	MK 612 100	Strategic Marketing	R	05:00pm	07:20pm	3.0	Berthon	Pre-Req: GR523 (or co-requisite with instructor permission)
90992	MK 711 100	Marketing Research & Analysis	W	05:00pm	07:20pm	3.0	Berger	Prereq or Co-Req: GR 521 and GR 523.
90993	MK 711 200	Marketing Research & Analysis	W	07:30pm	09:50pm	3.0	Berger	Prereq or Co-Req: GR 521 and GR 523.
90994	MK 713 100	Market Promotion&Communication	W	05:00pm	07:20pm	3.0	Donlan	Pre-Req: PREQ: GR 523 or PF 506
90995	MK 725 HB1	E-Marketing	M	07:30pm	09:50pm	3.0	Donlan	Pre-Req: GR 523 or PF 506 Hybrid Course
90996	MK 726 HB1	Cust Data Analysis & Rel Mktg	M	05:00pm	07:20pm	3.0	Eshghi	Pre or Co-Req: GR 523 or PF 506 Hybrid Course

Mathematical Sciences

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90977	MA 610 HB2	Optimization & Simul for Bus	T	05:00pm	07:20pm	3.0	McGovern	Pre-Req: GR 521 or PPF 501.
90978	MA 610 HB3	Optimization & Simul for Bus	R	05:00pm	07:20pm	3.0	McGovern	Pre-Req: GR 521 or PPF 501.
90979	MA 611 100	Time Series Analysis	M	05:00pm	07:20pm	3.0	Rayskin	Pre-Req:ST 625 Not open to students who have completed EC 621.
90980	MA 611 HB1	Time Series Analysis	T	07:30pm	09:50pm	3.0	Rayskin	Pre-Req:ST 625 Not open to students who have completed EC 621. Hybrid Course
90981	MA 705 100	Data Science	T	07:30pm	09:50pm	3.0	Oury	Pre req or Co req: GR 521.
90983	MA 706 100	Design of Experiments for Busi	T	05:00pm	07:20pm	3.0	Berger	Pre Req: ST 625
90982	MA 710 HB1	Data Mining	R	07:30pm	09:50pm	3.0	Haughton	Pre-Req: ST 635 Hybrid Course
90984	MA 755B HB1	Data Visualization	W	05:00pm	07:20pm	3.0	Cleary	Pre-Req or Co-Req: GR 521 and Pre-Req or Co-Req: CS 605.

Statistics

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
90998	ST 625 1DA	Quant Analysis for Business	M	01:00pm	03:30pm	3.0	Predescu	Pre-Req: PPF 501 or GR 521
90999	ST 625 200	Quant Analysis for Business	T	07:30pm	09:50pm	3.0	Bhaduri	Pre-Req: PPF 501 or GR 521
91000	ST 625 HB1	Quant Analysis for Business	M	05:00pm	07:20pm	3.0	Bhaduri	Pre-Req: PPF 501 or GR 521 Hybrid Course
91001	ST 625 HB2	Quant Analysis for Business	R	07:30pm	09:50pm	3.0	Casavant	Pre-Req: PPF 501 or GR 521 Hybrid Course
91002	ST 635 100	Intermed Stat Modeling for Bus	W	07:30pm	09:50pm	3.0	Liu	Pre-Req: ST 625 or Instructor Permission.
91003	ST 635 200	Intermed Stat Modeling for Bus	R	05:00pm	07:20pm	3.0	Liu	Pre-Req: ST 625 or Instructor Permission.
91004	ST 635 HB1	Intermed Stat Modeling for Bus	M	07:30pm	09:50pm	3.0	Vaughan	Pre-Req: ST 625 or Instructor Permission. Hybrid Course
91005	ST 635 HB3	Intermed Stat Modeling for Bus	T	05:00pm	07:20pm	3.0	Vaughan	Pre-Req: ST 625 or Instructor Permission. Hybrid Course

Fall 2018 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please go to my.bentley.edu and click on the "Course Listings" tab.

INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

Tax

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
91006	TX 600 HB1	Professional Tax Practice	W	05:00pm	07:20pm	3.0	Lynch	Pre-Req: None Hybrid Course
91007	TX 600 HB2	Professional Tax Practice	W	07:30pm	09:50pm	3.0	Lynch	Pre-Req: None Hybrid Course
91008	TX 601 HB1	Federal Taxation of Income	T	05:00pm	07:20pm	3.0	Newpol	Not open to students who have taken AC 750 or are required to take AC750. Hybrid Course
91009	TX 602 HB1	Transactions	M	07:30pm	09:50pm	3.0	Colagiovanni	Pre-Req: None Hybrid Course
91010	TX 603 HB1	Corporations and Shareholders	R	07:30pm	09:50pm	3.0	Tierney	Pre-Req: None Hybrid Course
91011	TX 604 HB1	Multi-Jurisdictional Taxation	M	05:00pm	07:20pm	3.0	Tierney	Pre-Req: None Hybrid Course
91012	TX 704 HB1	Fed Tax of Inc from Trust Ests	R	05:00pm	07:20pm	3.0	Kurzman	Pre Req: None Hybrid Course
91013	TX 707 HB1	Pass-Through Entities	W	05:00pm	07:20pm	3.0	Newpol	Pre-Req: None Hybrid Course
91014	TX 741 HB1	Tax Accounting Problems	T	07:30pm	09:50pm	3.0	Newpol	Pre-Req: None Hybrid Course